



Vacancy: Technical Sales Engineer

Axiom Process design and manufacture bespoke stainless-steel fabrications, hygienic process pipework, filtration, and crossflow separation systems at their manufacturing facility in Hendy Industrial Estate, Swansea.

This is an opportunity to develop a long-term career in a highly specialised manufacturing environment. We are looking for an individual with a mechanical engineering background and an aptitude for problem solving with good interpersonal skills.

Working as a key member of our technical engineering team you will provide technical advice and support on a broad range of engineering applications, including filtration and process systems. Knowledge of; mechanical maintenance, welding, fabrication, pipework, engineering drawings, would be a distinct advantage. This position would be ideal for time served or degree qualified engineers looking to further their career technically and commercially.

This position would suit someone who enjoys a challenge, is creative, a problem solver, with a willingness to promote the company and attend customer visits as required. Training will be provided as appropriate.

Key Responsibilities:

- 1) Work as part of a team.
- 2) Contact suppliers for information and competitive quotations.
- 3) Produce detailed technical quotations.
- 4) Negotiate contracts.
- 5) Write technical visit reports.
- 6) Meet targets, objectives and timeframes.
- 7) Arrange customer visits and engage in technical discussions.
- 8) Carry out any other duties within the scope, spirit and purpose of the job as required.

Essential Skills & Attributes:

- Reliable, self-motivated, and well organized.
- Engineering background.
- Professional telephone manner and good communication skills.
- Proactive with an ability to work to tight deadlines.
- Computer literate.
- Knowledge of stainless-steel pipework / vessels / fittings would be beneficial

Duration: Permanent position following a successful six-month trial.
Hours: 37.5 hours p/w Monday – Thursday 08:15 – 16:45, Friday 08:15 – 15:30
Salary: Very competitive, dependent on experience.
5 weeks holiday per annum, plus public holidays.
Company pension scheme.

To Apply:

Please send your CV and Company Application Form which is available on our website www.axiumprocess.com or directly from our Personnel Department.

Email: Karen.thomas@axiumprocess.com