



Vacancy: Technical Sales Engineer

This is an opportunity to develop a long term career in a highly specialised manufacturing environment. You would require a mechanical engineering background, along with an aptitude for problem solving and interpersonal skills.

Working as a key member of our technical engineering team you should have the knowledge and commercial skills needed to provide technical advice and support on engineering applications, including filtration and process systems. Knowledge of; mechanical maintenance, welding, fabrication, pipework, engineering drawings, would be a distinct advantage. This position would be suitable for time served or degree qualified engineers looking to further their career technically and commercially.

Training will be given to suitable applicants; you should be proactive with an ability to work independently as well as part of a team. We are looking for is someone who enjoys a challenge, is creative, a problem solver, capable of driving the company forward convincingly in meeting situations.

Axiom Process design and manufacture bespoke stainless steel fabrications, hygienic process pipework, filtration, and crossflow separation systems for commercial, pharmaceutical and aerospace applications, at their manufacturing facility in Hendy Industrial Estate, Swansea.

Key Responsibilities:

- 1) Work as part of a team.
- 2) Contact suppliers for information and competitive quotations.
- 3) Produce detailed technical quotations.
- 4) Negotiate contracts.
- 5) Write technical visit reports.
- 6) Meet targets, objectives and timeframes.
- 7) Arrange customer visits and engage in technical discussions.
- 8) Carry out any other duties within the scope, spirit and purpose of the job as required.

Skills & Attributes:

- Reliable, self-motivated and well organised.
- Engineering background.
- Professional telephone manner and good communication skills.
- Proactive with an ability to work to tight deadlines.
- Computer literate.

Duration: Permanent position following a successful six month trial.
Hours: 37.5 hours p/w Monday – Thursday 08:15 – 16:45, Friday 08:15 – 15:30
Salary: Circa 25k, depending on experience.
5 weeks holiday per annum, plus public holidays.
Company pension scheme.

To Apply:

Please send your CV and Company Application Form which is available on our website www.axiumprocess.com or directly from our Personnel Department.

Email: Karen.thomas@axiumprocess.com