



Vacancy: Technical Sales Engineer

This position would be suitable for an applicant with an engineering background or a strong interest in engineering. It is an office based role requiring a broad range of interpersonal skills to handle national and international enquiries.

Knowledge of welding, machining, fabrication and the ability to read engineering drawings is beneficial; however training will be provided for the right candidate. You should be proactive, outgoing with an ability to work individually and as part of a team.

Axiom Process produces bespoke stainless steel fabrications, hygienic process pipework, filtration and crossflow separation systems at a manufacturing facility located in Hendy Industrial Estate, Swansea.

Key Responsibilities:

- 1) Work as part of a team to support and develop an established customer base.
- 2) Create written quotations and costings.
- 3) Meet targets and objectives as directed by the Sales Manager.
- 4) Maintain and build customer relationships, follow up leads and generate new business.
- 5) Carry out any other duties within the scope, spirit and purpose of the job as requested by the Sales Manager.

Skills & Attributes:

- Ability to comprehend mechanical drawings.
- Knowledge of engineering, welding, machining or fabrication desirable.
- Reliable, self-motivated and well organised.
- Excellent communication skills.
- Proactive with an ability to work to tight deadlines.
- Must be computer literate – Excel, Word.

Duration: Permanent position following a successful three month trial.
Hours: 37.5 hours p/w Monday – Thursday 08:15 – 16:45, Friday 08:15 – 15:30
Salary: Competitive, dependent on experience.
5 weeks holiday per annum plus public holidays.
Company pension scheme.

To Apply:

Please send your CV and Company Application Form which is available on our website www.axiumprocess.com or directly from our Personnel Department.

Email: teresa.hawkes@axiumprocess.com